



NINTH ANNUAL LEADERSHIP EVENT

CYBER SECURITY

Security solutions through collaboration.[™] **SUMMIT**

October 28–30, 2019 | Minneapolis Convention Center

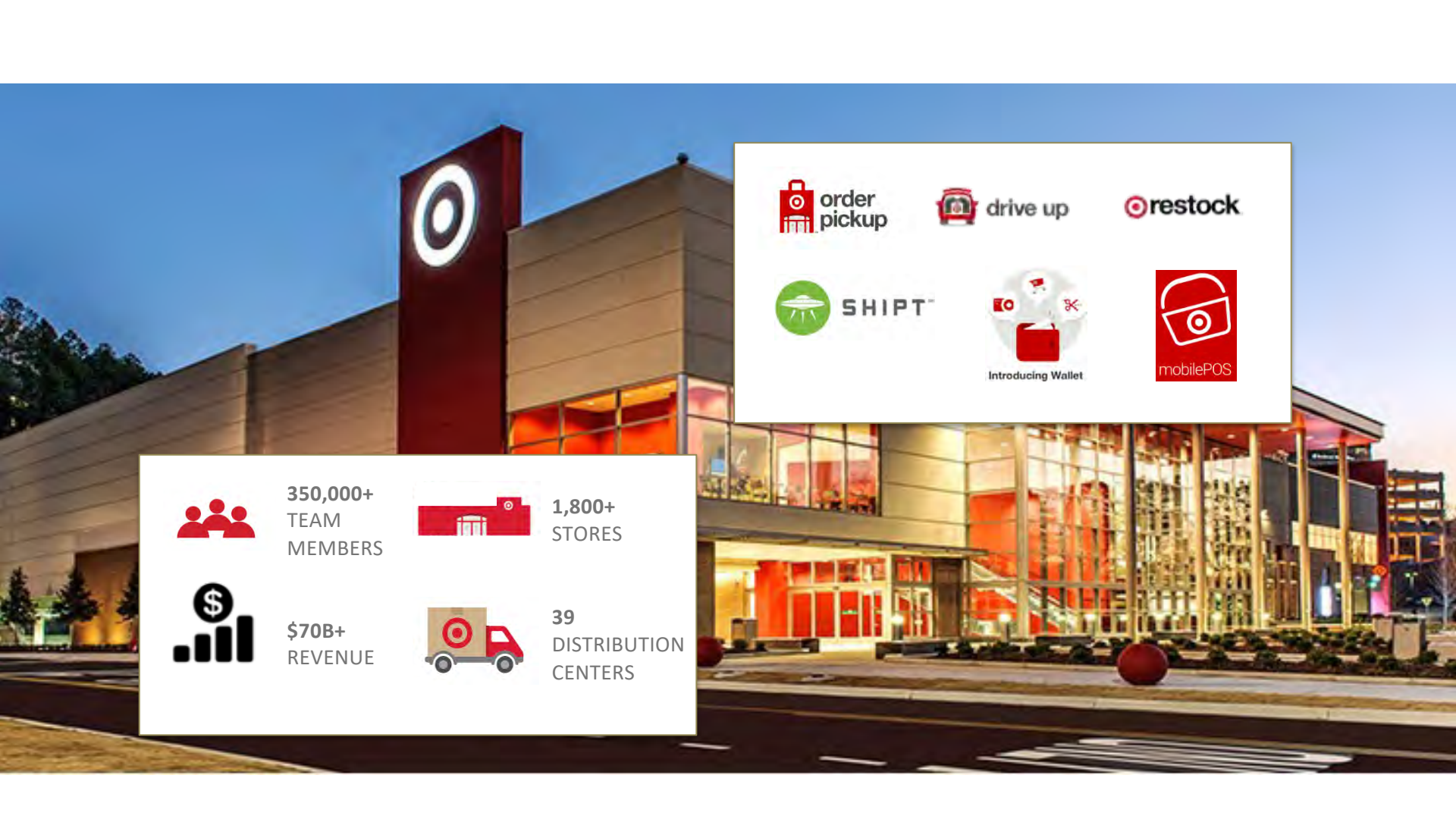
cybersecuritysummit.org | [#cybersummitmn](https://twitter.com/cybersummitmn)

Security Data: GPS for Application Teams

Jennifer Czaplewski

Director, Product Security at Target





order pickup drive up restock

SHIPT™

Introducing Wallet

mobilePOS

350,000+
TEAM
MEMBERS

1,800+
STORES

\$70B+
REVENUE

39
DISTRIBUTION
CENTERS



- ✓ **Organize:** Product model, Agile, DevOps
- ✓ **Build:** Shift from packages to in-house engineering
- ✓ **Fail fast:** Innovation and continuous learning

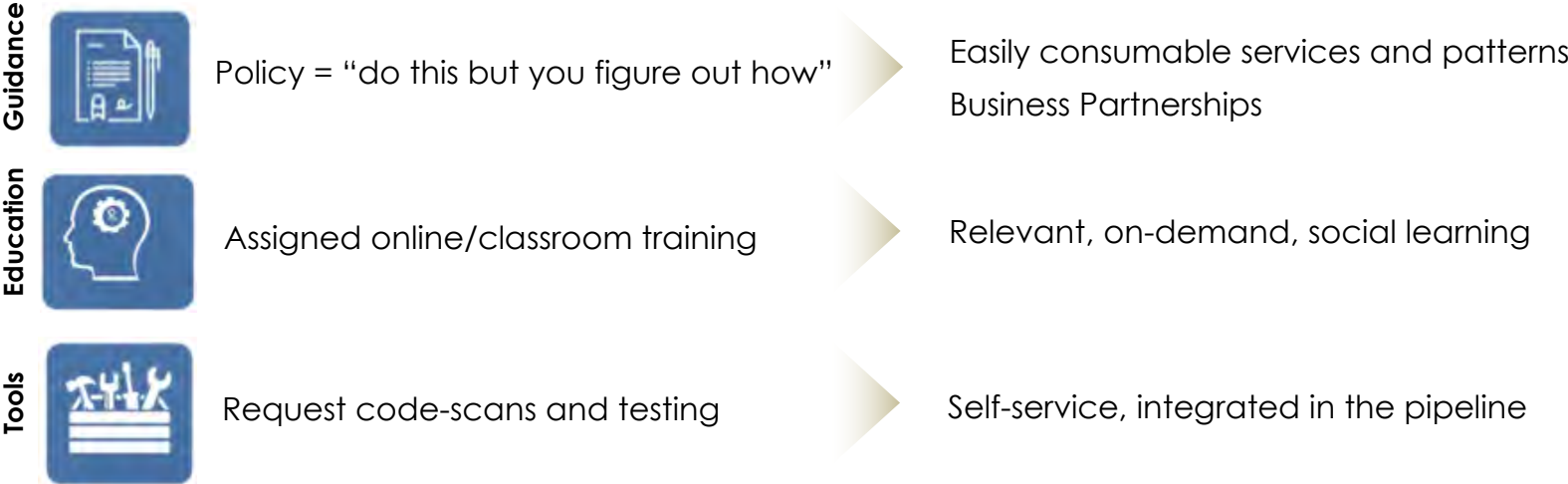
Shifting the Security Culture



Security as the enforcer



Security as the teacher



Doing the right thing is hard when it's not clear what "right" means



Remind you of your policy?

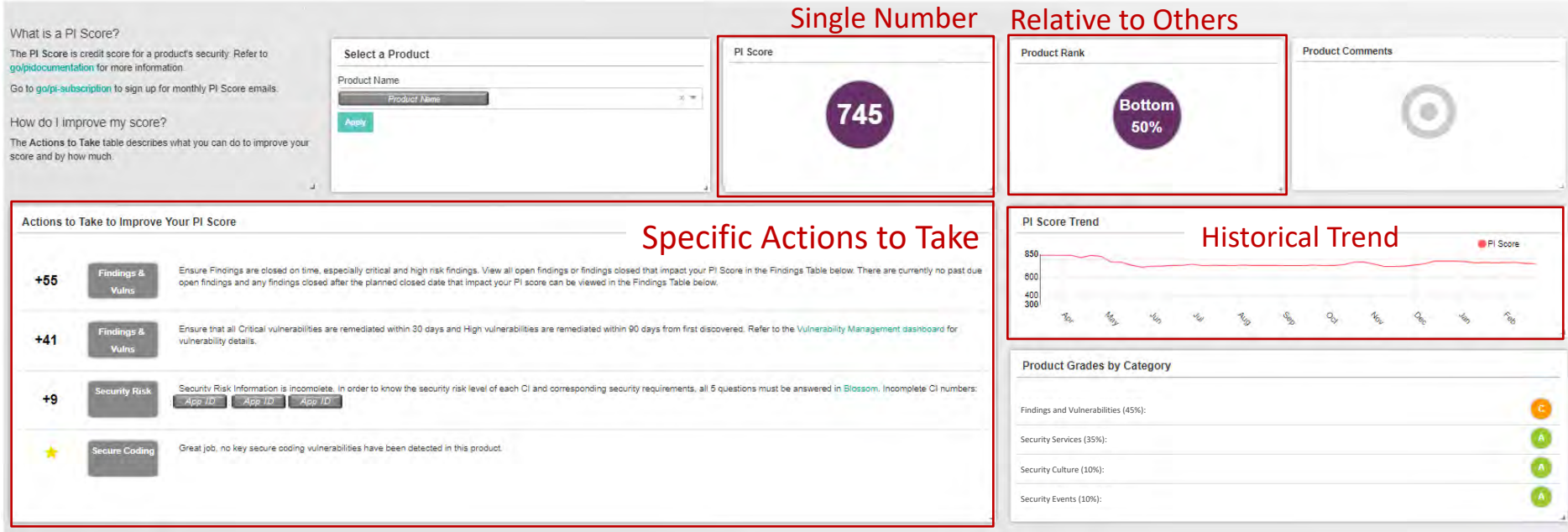


Conflicting guidance from your own team?



The same ... or different opinions?

Product Intelligence



1. Findings & Vulnerabilities (45%)

On-time closure (e.g. audit findings, vulns, pen test findings etc.)

2. Security Services (35%)

Must use required services (e.g. completed annual pen test?)

3. Security Culture (10%)

e.g. Security Ninja appointed and attending trainings?

4. Security Events (10%)

e.g. Product has been root cause of a recent security event

Product Intelligence - Details

Security Findings

% Findings Closed on Time

100%
Last 12 Months

Findings

Show 10 entries Search:

Finding ID	Application	Risk	Source	Status	Planned			Assessment	Create Issue	Description
					Open Date	Close Date	Close Is Scorable			

Secure Code Quality

- ★ No Cross-Site Scripting Findings
- ★ No Misuse of Secrets Findings
- ★ No SQL Injection Findings

Security Services

% of High Risk Apps Pentested

100%

Security Risk % Complete

100%

Application Summary

Show 10 entries Search:

Application	Risk	Security Risk Status	Pentest Status	Last Pentest
	High	Complete	Complete	21Dec17
	Medium	Complete	Complete	12Nov18
	Medium	Complete	N/A	None
	Medium	Complete	N/A	None
	Medium	Complete	Complete	02May17
	Medium	Complete	N/A	None
	Medium	Complete	N/A	None
	Medium	Complete	N/A	None

Previous 1 2 3 4 5 Next

Leader View

Portfolio Security Summary

Select a Portfolio

Portfolio Name: Security

View

Product List

Product Group Name	Product Name	PI Score	Security Ninja	Percentile	Comments
Security Solutions	[Redacted]	680	[Redacted]	Bottom 20%	
Security Solutions	[Redacted]	724	[Redacted]	Bottom 30%	
Security Solutions	[Redacted]	738	[Redacted]	Bottom 40%	
Security Solutions	[Redacted]	740	[Redacted]	Bottom 40%	
Cyber Security	[Redacted]	744	[Redacted]	Bottom 45%	
Security Solutions	[Redacted]	759	[Redacted]	Bottom 50%	
Security Solutions	[Redacted]	762	[Redacted]	Bottom 50%	
Security Solutions	[Redacted]	764	[Redacted]	Bottom 50%	
Security Solutions	[Redacted]	776	[Redacted]	Upper 50%	

Key Metrics

- Security Risk % Complete
- High Risk Apps % Pentest Complete
- 12 Month % Findings Closed on Time
- % Vulnerabilities Not Overdue
- SQL Injection (SQLi) Findings
- Cross-Site Scripting (XSS) Findings
- Misuse of Secrets Findings

Portfolio Applications by Risk

Findings and Vulnerabilities - Trend

Security Services - Trend

Secure Coding - Trend

Lessons Learned



**Iterate
Iterate**

Define your MVP and build from there



**Focus on
Behavior**

Our guiding principle:
“what behavior do we want to drive”



**Use
Competition**

Teams see their score compared to others



**Keep it
Simple**

Less is usually more



**Data
Accuracy**

Real or perceived

What you need to build your own

Technology

- ✓ **Resources:** 2-3 for build and ongoing support
- ✓ **Technology:** Can be mostly done with Open Source
- ✓ **Integrations:** Data exists in source systems

Prerequisites

- ✓ **Asset Management:** At minimum, application awareness
- ✓ **Clear policy:** Requirements and risk rating structure
- ✓ **Top Down Commitment:** Not "just another metric"



Continued Cultural Integration

Security
Ninjas



Business
Information
Security Office



Dev & Ops
PI's



Questions?

